

# Flexible Capital for the Lower Middle Market

**\$500M+**Invested Since  
Inception**25**Years Serving Lower  
Middle Market**70+**Portfolio  
Companies**135**Years Combined  
Professional Experience

Since 2000, Parkway Capital has invested alongside management teams, independent sponsors, and private equity groups, providing flexible junior capital alternatives for lower middle market companies. Parkway's experienced, mezzanine-focused investment professionals have invested through numerous cycles and will continue their collective legacy of making mezzanine and minority equity investments.






## Investment Parameters

**Revenue:** \$10+ million**EBITDA:** \$2+ million**Investment Size:** \$3 to \$12 million**Debt/Equity Split:** 75% / 25%

## Types of Securities

- ✓ Subordinated Debt
- ✓ Unitranche
- ✓ Preferred Equity
- ✓ Common Equity

## Transaction Types

-  Management Buyouts
-  Shareholder Liquidity Events
-  Recapitalizations
-  Acquisition / Growth Equity
-  Independent / Funded Sponsor
-  Family Ownership / Transition

## Industry Sectors

-  Business Services
-  Healthcare
-  Manufacturing
-  Specialty / Niche Distribution
-  Managed Services

## Key Contacts for Investment Opportunities

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Midwest-based specialty industrial services contractor



Provider of quality swimming pool installation and service work



Manufacturer of advanced dairy feed products and value-added nutrition services

**Recapitalization**



Provider of end-to-end services to outfit repair centers for automotive dealerships



Managed technology service provider specializing in copy and print equipment sales, managed print services, and IT services



Manufacturer and producer of specialized, flexible fluid tanks and systems for military and commercial applications



Provider of mental health counseling and services to individuals, families, couples, and groups



Manufacturer and distributor of hot melt and water-based adhesives designed for packaging & other end markets



Provider of environmental remediation, field services, emergency services, and railroad facility construction



Manufacturer of premium hardwood flooring as well as related millwork products



Manufacturer of custom high-mix pallets, crates, grade stakes, mulch, shavings, and sawdust



Provides corrugated packaging solutions for a diversified base of manufacturers and distributors



Manufacturer of elastomeric-urethane and high-impact plastic forms and molds for the precast, tilt-up and cast-in-place concrete industry



Prosthetic and orthotic service provider to the adult and pediatric markets

**Management Buyout**